Google Workspace

Rep-Assisted Buy Flow & EZ Deals

In Stream One Ion

Contents

Reasons for Change	3
Scope	3
Changes	3
Price book automatic update	3
Cloud Account automatic assignment	4
Manage Products page displaying special offers	5

Reasons for Change

The goal of this feature is to allow Resellers and Customers to find and be able to manage their EZ Deal/RABF (Rep-Assisted Buy Flow) entitlements from StreamOne Ion, as soon as the special offer has been manually accepted in the Google Partner Sales Console and without having to depend on the monthly GWS invoice.

Additionally, the daily import job will find these RABF SKUs any time of the month, including the new SKU in the Google Workspace Pricebooks to allow pricing management at any level.

Scope

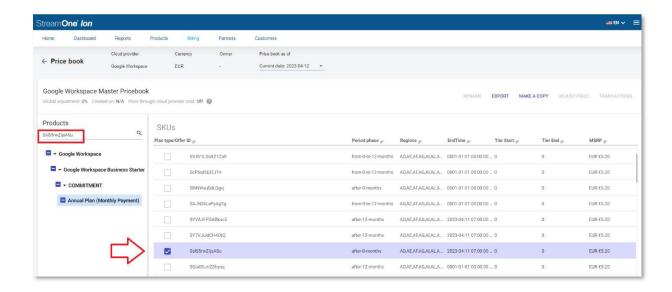
This change is global and impacts all StreamOne Ion accounts, but will only be noticed by those accounts with the Google Workspace Reseller Program active. It also affects all personas: TD SYNNEX, Reseller Partners, Customers. It impacts the Billing, Reports and Customers modules of StreamOne Ion.

Changes

Price book automatic update

Before this release the platform could only bring in these special offers once a month, whenever the Google invoice was produced, which would cause a long period of time each month in which users could not manage their special offers purchased at Google's Partner Sales Console (PSC), from StreamOne Ion. Although billing will continue to rely on that monthly invoice, the daily import job will now be capable of bringing into the platform (auto-discover) any new EZ Deal/RABF entitlements found in Google's systems.

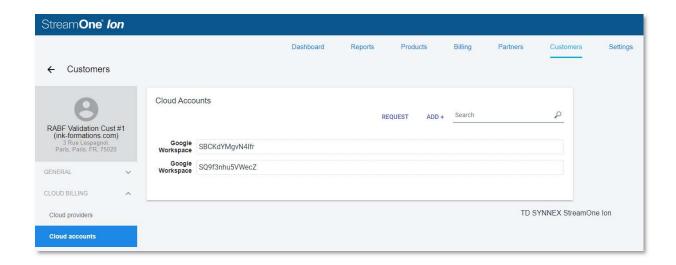
Any newly discovered Offer ID will be added to the Google Workspace Master Pricebook and any custom pricebooks made out of it. Below you will find an example of an auto-discovered special offer, which after being imported looks just like any other SKU and allows price management in exactly the same way:



Cloud Account automatic assignment

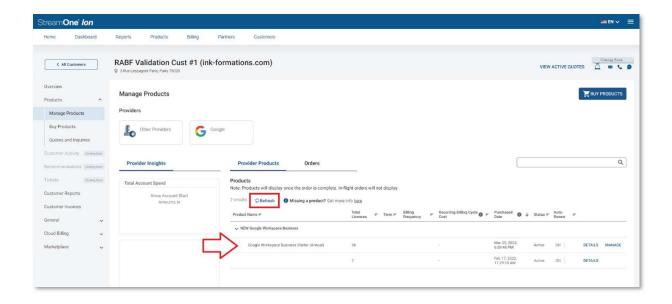
Along with the point above, another element which is becoming independent from the monthly invoice update is the Cloud Account Automatic Assignment. Once the special offer is purchased at Google's Partner Sales Console, it will be discovered either by StreamOne Ion during the daily import job or by the Subscriber Subscription Inventory Management (SSIM) engine, whichever happens first. As a reminder, SSIM is the vendor-agnostic engine the platform uses to update any purchased product bringing the latest information from the vendor systems. More about SSIM will be discussed in the next section.

As long as the end customer has a Customer profile correctly setup in StreamOne Ion with its Google Identity linked, the system will assign the entitlements in the form of Cloud Accounts to them, displaying the Entitlement ID as equivalent to Cloud Account ID:



Manage Products page displaying special offers

Finally, aligned with the previous point, the automatic mapping between these entitlements and their respective Customers will make possible that the purchased products appear at the *Manage Products* page, see below the same example above mentioned, marked by the red arrow, allowing the user to check its information at "DETAILS" and to perform lifecycle management options at "MANAGE"*:



*Important note: Once discovered, the products will still require to be added to StreamOne Ion's catalog by TD SYNNEX for them to become manageable, if you had an urgent need for a particular case please log a ticket.

Just like the Cloud Account auto-assignment, the special offers purchased at Google's PSC will be discovered by the daily import job or by SSIM, whatever happens first. The frequency in which SSIM pulls new information from vendors may vary depending on different factors, but in the case of Google is every hour. In addition to that, the user may click at any given time on the "Refresh" button, highlighted above in a red box, to obtain fresh data from the Google in real time.